

## Become A PWA Member

- Access to markets
- Stable foundation for growth
- Improve financial performance

## Membership Benefits

- 100% of policy commission
- 100% independently owned
- Enhanced carrier profit sharing
- Enhanced bonus agreements
- PWA company appointments
- Network of business professionals
- Strength in numbers

## Membership Requirements

- Good reputation
- Profitable
- Premium volume
- Book of business consistent with PWA carriers
- Application review and acceptance

### CONTACT US TODAY:

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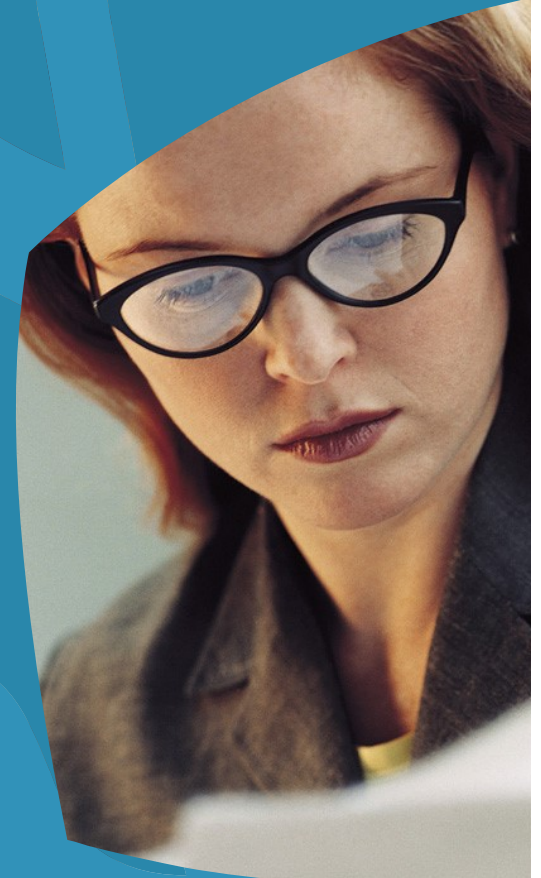
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**Your Partner For Success**

PacWest Alliance Insurance Services, Inc.  
5756 N Marks Ave #156  
Fresno, CA 93711



The Next Step ...



[www.pacwestalliance.com](http://www.pacwestalliance.com)

# The Next Step In Your Insurance Agency's Business Solution:

- Preferred Markets
- Commercial Lines
- Personal Lines
- Member Website
- Profit/Growth Bonuses
- Preferred Commissions
- Stability
- RBS Marketing Tool

Pacwest Alliance Insurance Services, Inc. is a cluster of California independent insurance agencies united in the purpose of being a professional sales and service organization. PacWest Alliance member agencies provide a full array of insurance coverages and services for all personal and business insurance needs.

## Financial Strength and Profitable Growth

### OUR MISSION

To lead our industry by maintaining the highest level of professional service and providing stable quality insurance markets so our members can achieve increased premium volumes and enhanced financial performance.



### OUR VALUES

To provide organizational leadership, promote teamwork, quality, integrity, service, and respect for our members, communities, and individuals.

### OUR COMPANIES

Allied  
Arrowhead  
CIG  
CNA  
Commerce West  
CSE  
Employers Comp  
Encompass  
Financial Pacific  
First American  
First Comp  
Foremost

Hartford  
Golden Eagle  
Kemper  
Merced Mutual  
Oregon Mutual  
Philadelphia  
Safeco  
Sequoia  
Travelers  
State Fund  
Unitrin Specialty  
Zenith  
Zurich



**A Professional Insurance Cluster**

- **PREFERRED MARKETS**  
Offering preferred carriers.
- **COMMERCIAL LINES**  
PacWest Alliance direct appointments.
- **PERSONAL LINES**  
PacWest Alliance direct appointments.
- **PROFIT/GROWTH BONUSES**  
Written premium consolidation provides for preferred status.
- **PREFERRED COMMISSIONS**  
Combined PacWest Alliance volume allows for preferred commission Tiers.
- **STABILITY**  
Market stability through profitable growth.
- **PWA WEBSITE**  
Company info for std & surplus lines, contacts, bulletins, resources. RBS Marketing offers markets by Company/ by Industry, searchable database.
- **PWA EMAIL NETWORK**  
Share markets / ideas /

Each cluster member is independently owned and operated.